# November Denver Workshop

#### November 13th-14th

Renaissance Denver Downtown
City Center Hotel
918 17th Street, Denver, CO 80202
(303) 867-8100

#### **Reserve Your Seats!**

Call TBA at 813-565-2694 to confirm your reservation.

Spots are limited!

Denver

**Exclusive!** 

To book your rooms at the Renaissance Denver Downtown City Center Hotel with our discounted rate, be sure to book by November 9th. Call (844) 898-2912 and let them know you're with The Business Academy or book online using the link in your email.

## **Denver Training Center**



**Thursday through Sunday** 

Active Clients: Complete your Executive Training Courses
Profit more, do less work, and create your dream practice! Thursday
through Saturday from 9am-5pm. Sunday hours are 9am-3pm.
Supervisor: Mindy Mosher, The Ultimate Training Ninja

#### **Practice Tours**



**Friday** 

Tour Dr. Gary's Seven Figure Practice

You will get an exclusive opportunity to experience, feel, and tour your IDEAL practice! Explore Dr. Gary Rademacher's staff driven practice within a downtown highrise! See firsthand exactly how his 7 figure practice operates without him present!

YOU DO NOT WANT TO MISS THIS!

Location: 950 17th Street, Denver, CO 80202

**Tour Group Times** 

Group A: 10:45am-11:45am
Group B: 1:15pm-2:15pm
Group C: 3:30pm-4:30pm

### Friday November 13th

8:30am-9:00am Registration

9:00am-9:15am Kickoff!

Ethan Dangberg

9:15am-10:30am The Ultimate Marketing

Session: Part 1
Dr. Bobbee Palmer

Master your marketing plan for maximum new patient numbers!

10:30am-10:45am Break

10:45am-12:00pm Ultimate Marketing: Part 2

Dr. Bobbee Palmer

Master your marketing plan for maximum new patient numbers!

12:00pm-1:15pm Lunch Break

1:15pm-3:00Pm Owner's Conference

For All Attending OWNERS

Speakers: Bob Beilhart, Dr. Gary Rademacher, Dr. Bobbee Palmer, Dr. Eric Huntington, Ethan

Dangberg

Up close and personal strategic session with the top 7th Division leaders, plus the owners of the TBA leadership group!

1:15pm-3:00Pm Team Development Session

<u>For All Attending STAFF</u> Speaker: Leslie Berneske

Get your staff working efficiently, effectively,

and enthusiastically in this session!

3:00pm-3:30pm Break

3:30pm-5:00pm Owner's Conference Continued

3:30pm-5:00pm Team Development Continued

5:00pm-6:00pm GSD Motivation Meeting

**Ethan Dangberg** 

Get hyped and ready to SMASH your goals!

### Saturday November 14th

9:00am-9:15am Kickoff!

**Ethan Dangberg** 

9:15am-10:30am Exclusive Case Manager

Round Table

Speakers: Dr. Gary Rademacher and Staff

Learn the strategies behind closing

\$100K in CASH weekly!

10:30am-10:45am Break

10:45am-12:00pm Round Table Continued

Speakers: Dr. Gary Rademacher and Staff

Learn the strategies behind closing

\$100K in CASH weekly!

12:00pm-1:15pm Lunch Break

1:15pm-1:45pm Where Weight Loss Programs Fail

Speaker: Dr. Brad Watts

Navigating patient weight loss with BioGenetix.

1:45pm-3:00pm Reviewing The Revenue Cycle

Speaker: Brandy Brimhall

Take a look under the hood and review all the

moving parts of the revenue cycle system.

3:00pm-3:30pm Break

3:30pm-5:00pm Maximizing Patient Retention

Speaker: Randy Snyder

Rebound your patient numbers with

these relationship building strategies!

5:00pm-6:00pm Game Plan For 2021

**Ethan Dangberg** 

It's time to strat plan for your future!