

# TBA Clearwater Agenda



## July-August



The Business Academy  
900 Drew St., Unit 3  
Clearwater, FL 33755



Call 888-989-0855 or 727-314-7989 to reserve your spot!



## SUPERVISOR

July 16 - August 31

Mindy Mosher

9:00-5:00pm



## COURSE ROOM

**TRAINING CENTER OPEN!** Come to our Training Center to complete you and your staff on your TBA training - building your office into a team of specialists! The Training Center is where you and your staff will get the training you need to rocket your stats into the stratosphere! And our role playing will ensure that all your specialists become a team of PROFESSIONALS!!



## SPEAKERS

July 24

Dr. Gary  
Rademacher and  
Leslie Berneske

9:00-5:00pm



## ROF BOOTCAMP

Come be part of our ROF Bootcamp, where TBA Partner, Dr. Gary Rademacher and TBA Expansion Coach, Leslie Berneske put you through the paces so you learn and can apply the ROF cold! They will be going over Day 1, Day 2 and all the Objections you never could quite figure out. This will include valuable information, tips and a lot of drilling to ensure you've got the ROF down! Feel free to bring your staff so that your practice can really grow!

This Bootcamp is free of charge so sign up quickly before the seats get filled!



## SPEAKER

August 15

Bob Beilhart

9:00-4:00pm



## MASTER SALES SEMINAR

Join us for our Master Sales Seminar with TBA Owner and Sales Expert, Bob Beilhart! He will be going over key points from the Master Closer Course as well as having participants pair up and do exact drills to help them become Sales Experts themselves!

To do this Seminar, you have to have purchased or done the Master Closer Course.

Please contact Shervon at 219-776-0489 or [shervon@thebusinessacademy.com](mailto:shervon@thebusinessacademy.com) for the price of this seminar and for more information.



## SPEAKERS

August 14 & 15

Bob Beilhart, Dr.  
Bobbie Palmer, Dr.  
Gary Rademacher,  
Dr. Eric Huntington and  
Ethan Dangberg

9:00-5:00pm



## 7TH DIVISION WEEKEND

All 7th Division members are welcomed to join us for our first ever 7th Division Mastermind weekend here at the Clearwater office! You will be joined by the owners of TBA, as they go over different topics with you during this changing climate that we are living in.

This will be Friday and Saturday, 9:00-5:00 both days, followed by an evening fireside mastermind at a special location. Also, stick around for a Sunday morning fishing charter for 7D members only (details to come)! Get ready for a weekend of production, fun, excitement, and relaxation!

We are excited to get to start seeing you all again! We are putting together future plans for the rest of the year, including looking at doing workshops again! We will let you know as soon as we have more information on that!

Call TBA at 888-989-0855 to reserve your seats!